

So Much to Negotiate

COMPENSATION

- ☐ Pay
- ☐ Overtime pay
- ☐ Signing bonus
- ☐ Yearly bonus
- ☐ Quarterly bonus
- ☐ Stipend for taking on extra
- ☐ Revisit pay in X months
- ☐ Commission rates
- ☐ Tuition reimbursement
- ☐ Company equity / stocks
- ☐ Severance pay

MORE OPTIONS

- ☐ Start date
- ☐ Position change
- ☐ Title change
- ☐ Position change
- ☐ Leadership development
- ☐ Education opportunities
- ☐ External professional development
- ☐ Leadership coaching

MORE ITEMS

- ☐ Family leave
- ☐ Maternity leave
- ☐ Paternity leave
- ☐ COBRA
- ☐ Insurance benefits
- ☐ Pet Insurance
- ☐ Use of company car

WORK OPTIONS

- ☐ Flexible work hours
- ☐ Flexible work days
- ☐ Shorter work week
- ☐ 4 day work week
- ☐ 3 day weekend
- ☐ Remote work
- ☐ Hybrid work

ITEMS

- ☐ Multiple monitors
- ☐ Office furniture
- ☐ Internet reimbursement
- ☐ Work phone
- ☐ Technology stipend
- ☐ Vacation time
- ☐ Commuter reimbursement

OTHER ITEMS

- ☐ Benefits start date
- ☐ Retirement match
- ☐ Wardrobe allowance
- ☐ Gym membership
- ☐ Location
- ☐ Relocation expenses
- ☐ Childcare expenses

SO MUCH

There's so much you can negotiate. Get creative. If you can imagine it, you can probably negotiate it. Now, go negotiate!